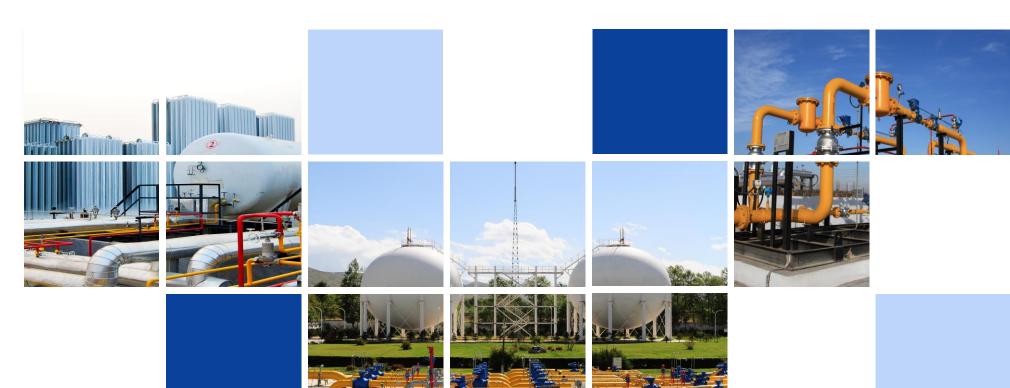


# 2024 Annual Results Presentation March 2025

CHINA OIL AND GAS GROUP LIMITED (Incorporated in Bermuda with limited liability)

Stock code: 603



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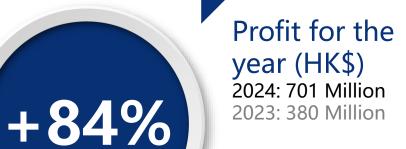
# **Key Performance Indicators**





**2024**: **2,184 Million** 2023: 1,971 Million





#### Revenue (HK\$)

2024: 17,655 Million 2023: 18,528 Million



Natural Gas Sales and Transmission Volume (Cubic Meters)

2024: 7,229 Million 2023: 7,008 Million





#### **Financial Highlights**

(HK\$ Million)	2024	2023	YOY
Revenue	17,655	18,528	-5%
Gross Profit	2,184	1,971	+11%
Profit before taxation	1,020	721	+41%
Profit for the year	701	380	+84%
Profit attributable to Owners of the Company	181	(232)	+178%
Earnings per share (HK cents)	3.5	(4.5)	+178%





#### **Recurring Profit Attributable to Owners of the Company**

(HK\$'000)	2024	2023
Profit for the Year Attributable to Owners of the Company	180,771	(232,496)
Net impairment losses on financial and contract assets	210,953	201,111
Net impairment losses on investment in associates	91,365	140,650
Provision of administrative expenses	-	194,173
Recurring Profit Attributable to Owners of the Company	483,089	303,438





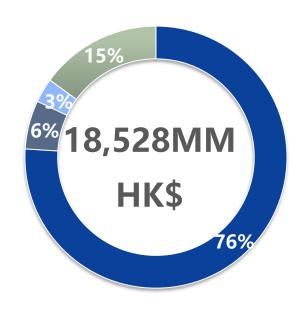


#### **Revenue Breakdown (By Segment)**

- Sales and Distribution of Natural Gas and Other Related Products
- Exploitation and Production of Crude Oil and Natural Gas



- Gas Pipeline Connection and Construction Service Income
- Production and Sales of Coal Derived Clean Energy and Other Related Products

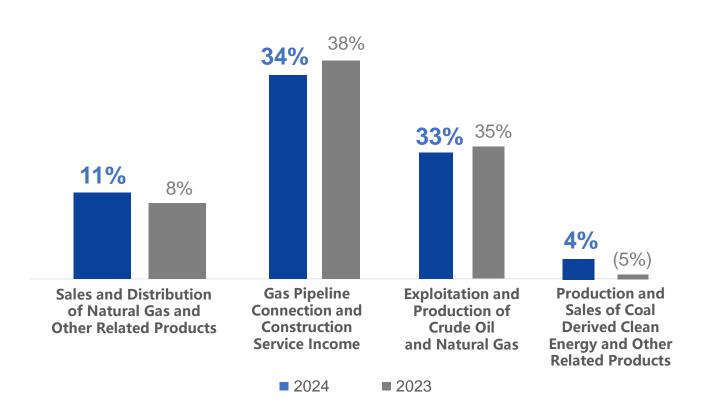


2023



#### **Gross Profit Margin (By Segment)**

# **Gross Profit Margin** (Overall)

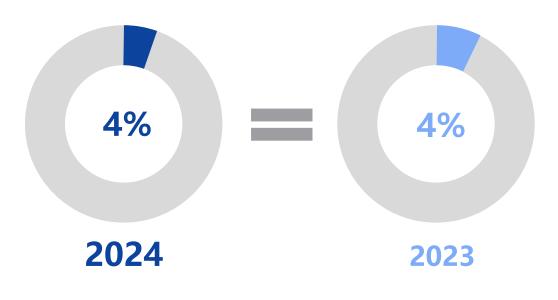








(HK\$'000)	2024	2023	YOY
Total Revenue	17,655,191	18,527,804	-5%
Selling and Distribution Costs and Administrative Expenses	647,685	789,286	-18%
Proportion to total revenue	4%	4%	-



 Proportion of administrative, selling and distribution costs to total revenue remain unchanged.





#### **EBITDA**

(HK\$'000)	2024	2023
Profit before Tax	1,019,652	720,539
Depreciation	735,235	719,276
Amortisation	10,279	8,722
Finance Cost	464,812	432,757
Net impairment losses on financial and contract assets	210,953	201,111
Net impairment losses on investment in associates	91,365	140,650
Provision of administrative expenses	-	194,173
EBITDA	2,532,296	2,417,228







### **Other Key Financial Data**

(HK\$ Million)	FY2024	FY2023	YOY
Net Assets	7,212	7,562	-5%
Total Assets	20,696	20,841	-1%
(HK\$ Million)	FY2024	FY2023	YOY
Total Debt	8,542	7,712	+11%
Cash and Cash Equivalents	4,348	3,246	+34%
Net Debt	4,194	4,466	-6%
(HK\$ Million)	FY2024	FY2023	YOY
Operating Cashflow	1,909	1,627	+17%
Capital Expenditure	847	907	-7%
Finance Cost	465	433	+7%

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# **Natural Gas Sales and Transmission Volume**

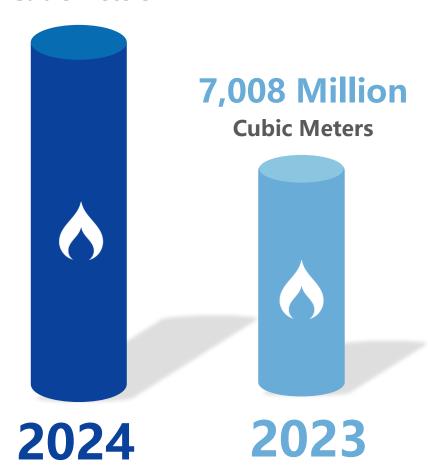


Total Gas Sales and Transmission Volume increased by

+3%

#### 7,229 Million

**Cubic Meters** 



# **Gas Sales and Transmission Volume**



Million Cubic Meters	2024	2023	YOY
Gas Sales and Transmission Volume	7,229	7,008	+3.2%
Gas Sales Volume	4,584	4,575	+0.2%
Residential Users	1,026	984	+4.3%
Industrial and Commercial Users	3,178	3,160	+0.6%
Gas Stations	380	431	-11.8%
Transmission Volume	2,645	2,433	+8.7%
Industrial and Commercial Users Gas Stations	3,178 380	3,160 431	+0.6%

Total Gas Sales and Transmission Volume increased by

+3.2%

#### **Natural Gas Distribution Business**



#### Sales Volume Breakdown – By Users Group

Industrial and Commercial Users

FY2024

FY2023



69%

69%

Residential Users

FY2024

FY2023



22%

22%

**Gas Stations** 

FY2024

FY2023



9%



9%

The Group focuses on developing Industrial and Commercial Users due to their high demand for natural gas

#### **Natural Gas Distribution Business**



Province	Gas Sales Volume Breakdown		
Province	FY2024	FY2023	
Qinghai	35.7%	35.5%	
Shandong	8.0%	8.2%	
Hunan	7.0%	8.4%	
Jiangsu	17.3%	18.4%	
Guangdong	4.5%	4.1%	
Jiangxi	7.7%	7.3%	
Shanxi	12.5%	11.6%	
Hubei	3.4%	3.3%	
Guizhou	2.6%	2.1%	
Others	1.3%	1.1%	

The gas sales volume of the group recorded in steady growth.

#### **Natural Gas Distribution Business**



Other Key Operating Data	FY2024	FY2023
Blended Average Selling Price (RMB/m³)	2.72	2.68
Blended Average Purchasing Price (RMB/m³)	2.23	2.21
Blended Dollar Margin (RMB/m³)	0.49	0.47
Average Transmission Price (RMB/m³)	0.064	0.064

#### **End-user Connections**





In 2024, the Group connected **86,344** new residential users and **1,511** new industrial and commercial users

#### **Total Connected Users**





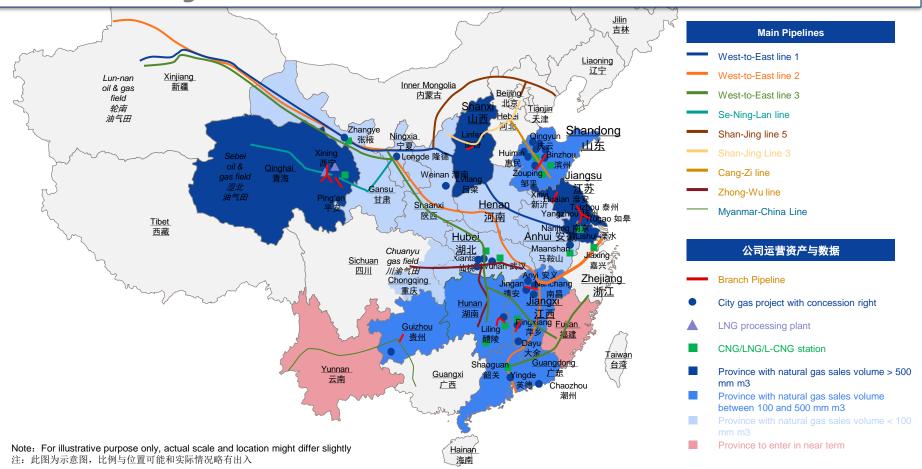


	31 December,2024	31 December, 2023
Industrial and Commercial Users	19,519	18,008
Residential Users	2,128,280	2,041,936

# **Map of Operations**



The Group has 71 city-gas concession rights with business operations across 13 provinces, cities and autonomous regions; operates pipelines with a total length of over 25,751 kilometres.



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## **Oil and Gas Production Business**



Operating Data	FY2024	FY2023	YoY
Production (boe/day)	5,082	5,469	-7.1%
Crude Oil (barrels/day)	1,902	1,874	+1%
NGLs (barrels/day)	936	1,026	-9%
Natural Gas (mcf/day)	13,461	15,418	-13%
Average realised Oil Price (CAD/bbl)	93.62	96.69	-3%
Average WTI Price (USD/bbl)	75.72	77.62	-2%
Operating Netback (CAD/boe)	30.28	31.19	-3%

Reserves (mmboe)	FY2024	FY2023	YoY
Proved	31.89	28.41	+12.2%
Proved plus Probable	50.47	45.64	+10.6%

#### Oil and Gas Production Business



#### **Careful Project Planning**

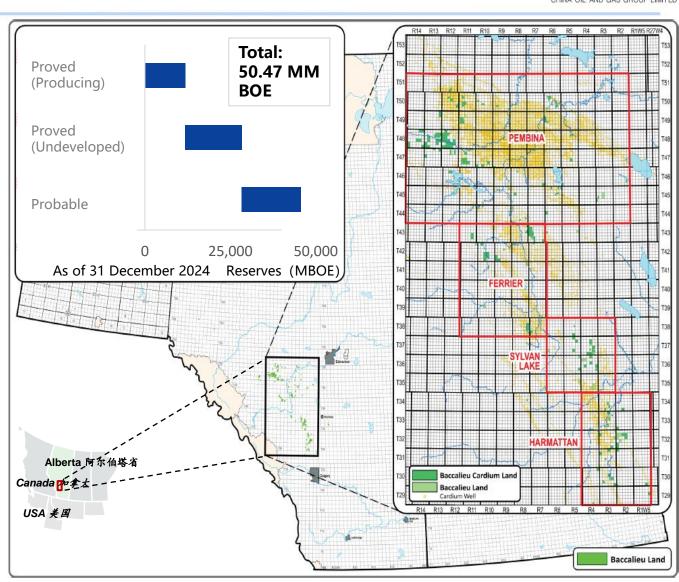
Drilled 7 wells\* with a success rate of 100%

#### **Effective Cost Control**

Operating cost at

**13.33** CAD/BOE

Note: \*Net wells count: 6.4



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